



DOWNLOAD



## A System of Accounts for Retail Merchants: July 15, 1916 (Classic Reprint) (Paperback)

By United States Federal Trade Commission

Forgotten Books, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Excerpt from A System of Accounts for Retail Merchants: July 15, 1916 There is a tendency among retail merchants to conduct their businesses without an adequate system for determining their costs. This condition carries with it various undesirable results. In the first place, the merchant is unable to price his goods intelligently and conduct his business upon sound business principles. In the second place, he is unable, when seeking credit, to produce a correct statement of his financial condition which would enable a banker to extend to him the full credit to which he is entitled. He thereby limits the possible expansion of his business. There are several forces at work which compel the retail merchant, if successful, to keep books, and the better and more comprehensive his methods the greater chance he has of being successful. The first of these forces is, of course, competition, which at times compels him to make close prices. The second, and one of vital importance, is the attitude of the banks regarding the granting of credit. Banks are paying more...



READ ONLINE  
[ 3.25 MB ]

### Reviews

*Completely essential study publication. This is for anyone who statte that there was not a well worth reading through. I am very easily could get a satisfaction of reading through a written publication.*

-- **Hallie Stanton**

*The ideal book i actually read. It is one of the most awesome pdf i have study. I am just happy to tell you that this is basically the best book i have study in my own life and might be he finest ebook for actually.*

-- **Nettie Leuschke**